



CAPITAL
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CAPITAL EIGHT

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- Established in early 2006;
- Capital Eight is a leading corporate finance house headquartered in Shanghai, China's financial center;
- Capital Eight has a well developed, proprietary global network of associate partners in corporate finance advisory services;
- We offer expertise across a fully comprehensive range of corporate finance advice, designing custom-tailored solutions for our clients;
- We are proud to be an independent specialist and privately held, guaranteeing the highest level of confidentiality and professional integrity;
- We strive to be ethical, helpful and responsible - we are committed to the UN principles on environment, society and governance;
- Our clients choose us for our experienced, professional, creative and best practice financial advisory services.

CREATING VALUE, DELIVERING ADVANTAGE SINCE 2006



OUR VALUES

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INTEGRITY

Relationships built on trust and unbiased advice

INNOVATION

Track record in creative problem solving

EXPERIENCE

Founders have 50+ years of investment banking experience combined

LEADERSHIP

Ability to guide clients through complex, often opaque if not confusing, financial situations

EXCELLENCE

Highly skilled professionals in global best practice, offering superior quality advice

OFFERING INTELLECTUAL RATHER THAN FINANCIAL CAPITAL

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OUR SERVICES

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MERGERS & ACQUISITIONS	STRUCTURED FINANCE	CAPITAL RAISINGS	STRATEGIC ADVISORY	VENTURE SERVICES
<ul style="list-style-type: none">▪ Mergers▪ Corporate sales▪ Minority investments▪ Divestitures▪ Joint ventures▪ Target search identification▪ Reverse / Hostile takeovers	<ul style="list-style-type: none">▪ Privatization▪ Project finance / PPP▪ LBOs / MBOs▪ Securitization▪ Mezzanine finance▪ Derivatives▪ Financial Workout & Restructure	<ul style="list-style-type: none">▪ Private debt & equity funding▪ IPO preparation▪ Bond issues▪ Firm valuation▪ Due diligence▪ Impact investing▪ Green finance▪ Working capital	<ul style="list-style-type: none">▪ Market entry strategies▪ Feasibility studies▪ Transformation & turnaround▪ Fairness opinions▪ Capital budgeting▪ Project management	<ul style="list-style-type: none">▪ Business analysis▪ Growth strategies▪ Part-time CFO / Founders services▪ Board advisory services / ESG▪ Business continuity / Crisis planning

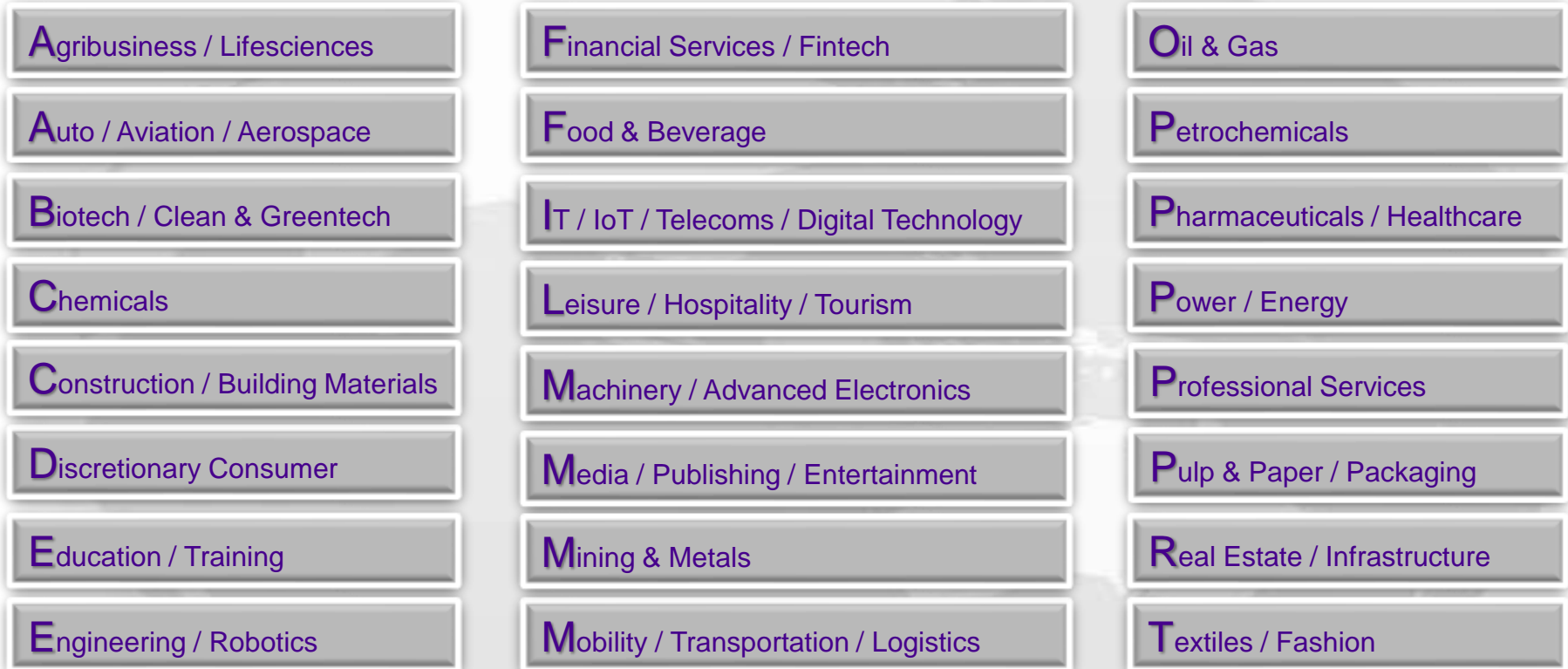
**A WIDE RANGE OF ADVISORY SERVICES
PROVIDING COMPLETE SOLUTIONS**



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INDUSTRY EXPERIENCE

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TRANSACTION EXPERIENCE ACROSS A WIDE RANGE OF INDUSTRIES

TRACK RECORD

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MERGER

ACQUISITION

CAPITAL RAISING & STRUCTURING

JOINT VENTURE RESTRUCTURING

DIVERSTITURE

STRATEGIC INVESTMENT

SELECT TRANSACTIONS

- Acquisition and merger of two sugar refineries and related sugar plantations in South West China
- Acquisition of a distillery in Shandong Province, East China by a global leader in the alcoholic beverages industry
- Joint Venture funding and structuring of a US\$1bn investment in a State-owned Chinese chemicals plant
- Sino-German joint venture re-structuring in the pharmaceuticals industry, Shanghai
- Divestment of China's leading ice cream brand by its Australian holding company
- Strategic investment and financing for a Fortune 100 player in a Hong Kong-based, online consumer finance company

RECORD OF SUCCESS ACROSS A WIDE RANGE OF INDUSTRIES



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OUR ADDED VALUE

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EXPERTISE

- Macro / micro analytical skills
- Multi-lingual capability
- Wide industry coverage and in-depth execution expertise



ENTREPRENEURIAL

- Flat corporate structure
- Quick to react; multi-taskers
- Agile and lean decision-making
- Talent / skill diversity



DISCREET

- Uncompromising confidentiality
- Strict adherence to global best practice in professional ethics
- Strong company culture



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PARTNERS

- Respect client relationships
- Seek to develop long-term working relationships
- Prioritize client interests



HIGH CALIBER TEAM WITH EXTENSIVE TRACK RECORD



*thorough understanding of
the complex situations facing
clients in China*

**wealth of China
transaction experience**

**ability to deliver timely
and creative solutions**

**proven strength
in “*Guanxi*”**

*global reach through
Partnerships*

**we speak your
language**

UNIQUE ADVANTAGES IN THE CHINA MARKET

OUR GLOBAL NETWORK

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CHINA STRENGTH AND GLOBAL COVERAGE THROUGH A PROPRIETARY ASSOCIATE NETWORK



CONTACT US

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